



Strategic Organization Solutions

Strategic Organization Solutions (SOS) Program Management Methodology and Training for Government Contractors

In today's competitive environment, the ability to consistently and effectively manage new contracts, programs and technology initiatives is essential to achieve business objectives.

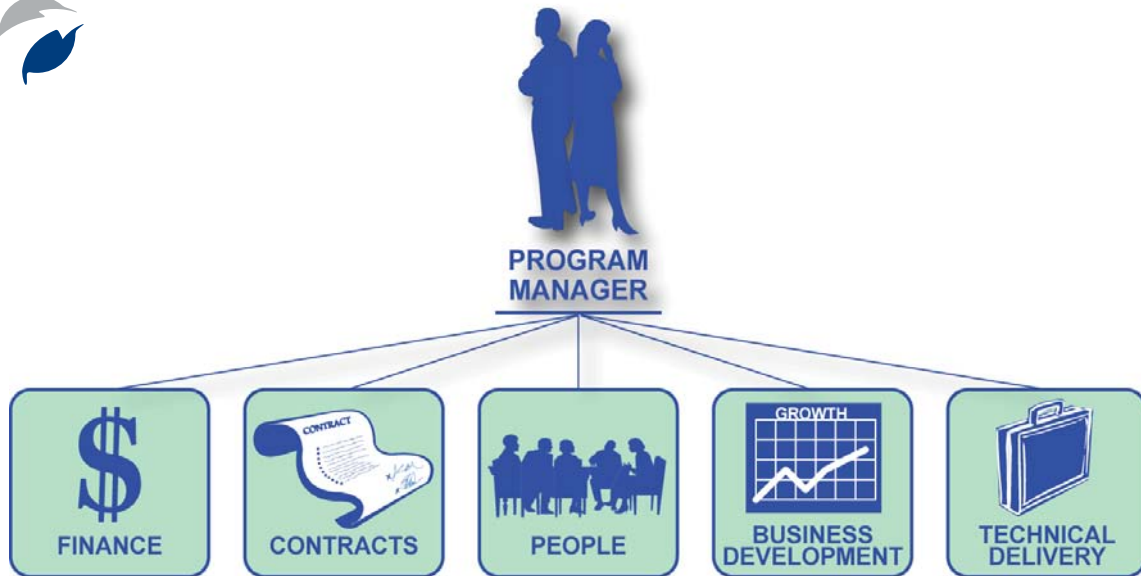
Grow top line revenues, achieve margins and DSO targets, attract and retain top talent, deliver innovative products and services while maintaining the highest level of ethical integrity all represent tough challenges. Each requires practical, results-oriented solutions.

Often the teams that support these contracts are new hires or newly acquired staff assembled from multiple organizations with a diverse set of values, business practices and performance objectives. SOS offers a unique Program Management Methodology and Training for Government Contractors which is especially suited for government contractors who must quickly assemble high performing management teams to address complex business problems. Our methodology supports the entire program management life-cycle, facilitating the assimilation of new program managers, aligning goals to strategic

objectives and establishing a common set of business practices. We help you turn your project managers and domain leaders into business managers.

Today's program managers must assume a multi-faceted role with functional responsibility for the program's impact on finance, contracts, people, business development and technical delivery. SOS challenges program managers to think strategically and holistically about all aspects of the program and their responsibility to deliver results to the customer, corporation and shareholders to ensure program success and secure additional business. These are critical business imperatives.

SOS helps your organization develop the leadership skills you need to align your teams and work effectively within your unique culture. We apply a comprehensive program management methodology which promotes stakeholder engagement and collaboration, a governance model to provide oversight and a baseline for consistent management practices.



Case Studies

SOS collaborated with the executives of a leading supplier of integrated products, services and support to military forces, intelligence agencies and prime contractors worldwide, and a Washington Technology Top 10, company to design, develop and deploy a customized program manager training. SOS provided a systematic approach to train new managers to ensure consistent execution of business, people and project management. SOS developed a high-level interactive manager orientation and training articulating "Our way to manage projects and people." The methodology ensures that managers consistently deliver revenues, margin, past performance references and new business opportunities.

Acting on a board mandate, a privately held Federal 100 professional services firm engaged SOS to implement an organization wide Program Management Plan. This plan needed to articulate various PM roles and document the repeatable practices, methodologies and policies employed regardless of project size and location. SOS collaborated with the COO, VP HR and other executives to articulate the "PM" role and develop business practices and process necessary to deliver the desired results in an evolving business environment and culture. SOS worked with the COO to establish a baseline for organization-wide fact-based, scalable and repeatable Program Management standards and methodology.

To learn more about how
SOS can support your
business transformation
program, please contact:

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